## INTERACTIVE SESSION WITH STATE COOPERATIVE SUGAR FEDERATIONS

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# NATIONAL FEDERATION OF COOPERATIVE SUGAR FACTORIES LTD., NEW DELHI

13<sup>th</sup> August 2020 – 11.30 am

# **LIST OF TOPICS**

- 1. FINAL CRUSHING REPORT OF SY 2019-20
- 2. INDIA SUGAR BALANCE SHEET
- 3. GLOBAL SUGAR BALANCE SHEET
- 4. HIGHLIGHTS OF NITI AAYOG RECOMMENDATIONS
- 5. GOI'S INCLINED POLICIES FOR SY 2020-21
- 6. KEY FOCUS AREAS FOR MAHARASHTRA

STATEWISE CRUSHING REPORT FOR THE SUGAR SEASON 2019-20									
S.no	State	Total Number of Mills Operated		Actual Cane crushed in Lmts		Sugar Production in Lmts		Average Recovery (%)	
		SY 2019-20	SY 2018-19	SY 2019-20	SY 2018-19	SY 2019-20	SY 2018-19	SY 2019-20	SY 2018-19
1	Uttar Pradesh	119	119	1113.22	1032.31	126.35	118.20	11.35	11.45
2	Maharashtra	147	195	545.13	951.20	61.60	107.20	11.30	11.27
3	Karnataka	63	67	346.46	409.43	34.30	43.40	9.90	10.60
4	Gujarat	15	16	86.11	103.70	9.30	11.20	10.80	10.80
5	Andhra Pradesh	12	18	30.60	54.26	2.80	5.10	9.15	9.40
6	Bihar	11	11	68.57	80.77	7.20	8.40	10.50	10.40
7	Haryana	14	14	68.90	67.57	7.20	7.00	10.45	10.36
8	Madhya Pradesh	18	18	36.73	43.50	3.60	4.35	9.80	10.00
9	Punjab	16	16	56.25	77.34	5.40	7.85	9.60	10.15
10	Tamil Nadu	26	35	75.43	90.50	6.60	8.10	8.75	8.95
11	Telengana	6	7	13.46	24.76	1.40	2.60	10.40	10.50
12	Uttrakhand	7	7	43.69	36.36	4.50	4.00	10.30	11.00
13	Rest of India	6	8	13.53	15.79	1.15	1.50	8.50	9.50
	ALL INDIA	460	531	2498.09	2987.50	271.40	328.90	10.86%	11.01%
	tribution by Top Three ıgar Producing States	71.52%	71.75%	80.25%	80.10%	81.89%	81.73%	11.09%	11.23%
	VARIANCE	-71		-509.84		-59.65		-0.14%	
VARIANCE IN %		-13.37%		-16.38%		-17.48%		-1.32%	

## **INDIA SUGAR BALANCE SHEET**

		Fig in Lmts	
SY 2019/20	SY 2020/21	SY 2021/22	
ACTUAL	ESTIMATED	PROJECTED	
145	112	113	
272	311	290	
£1 £		200	
417	123	403	
	723	+00	
250	260	260	
250	200	200	
55	50	50	
112	113	93	
	ACTUAL 145 272 417 250 55	ACTUAL ESTIMATED   145 112   272 311   417 423   250 260   55 50	

### WORLD SUGAR BALANCE SHEET

				ALL FIG IN LMTS	
S.NO	PARTICULARS	SS 2018-19 (ACTUAL)	SS 2019-20 (ESTIMATED)	SS 2020-21 (ANTICIPATED)	
1	OPENING STOCK	926.11	932.31	842.66	
2	PRODUCTION	1745.40	1667.98	1880	
3	CONSUMPTION	1739.20	1760.96	1770	
4	SUGAR IMPORT	551.44	610.66	548	
5	SUGAR EXPORT	551.44	607.33	652	
6	CLOSING STOCK	932.31	842.66	848.66	

#### **HIGHLIGHTS OF NITI AAYOG RECOMMENDATIONS**

- INCREASING SUGAR MSP TO RS. 33 / KG BY LINKING IT WITH FRP & REVIEWING SIX MONTHLY.
- ONLY FRP ACROSS INDIA & PAYABLE IN 3 INSTALMENTS. SAP OVER FRP TO BE BORNE BY STATE GOVTS.
- RSF @ 75% & 80% ON PAN INDIA BASIS. GAP, IF ANY, BE MET THROUGH REVAMPED SDF / PSF.
- IN FIXING FRP, DOMESTIC & INTERNATIONAL SUPPLY, DEMAND, PRICE TRENDS BE FACTORED IN.
- IMPOSING CESS ON SUGAR @ RS. 50/ QTL. FOR 3 YEARS TO STRENGTHEN "SUGAR & SUGARCANE DEVELOPMENT FUND" [S & SDF].

HIGHLIGHTS OF NITI AAYOG RECOMMENDATIONS....

Contd...

- INCREASED SCOPE OF S & SDF FOR PROVIDING INTEREST SUB-VENTION & BRIDGE FUNDING.
- CURRENT MONTHLY RELEASE MECHANISM BE CONTINUED BUT BUFFER STOCK SCHEME BE WITHDRAWN.
- TO ENCOURAGE SHIFTING AWAY FROM CANE CULTIVATION, INCENTIVE OF RS. 6000/ HA TO FARMERS FOR 3 YEARS.
- RESTRICTING SALES SLIPS TO 85% OF CANE AREA OF FARMERS.
- TO ENCOURAGE MICRO-IRRIGATION CONCESSIONAL ACCESS TO INFRASTRUCTURE & POWER SUPPLY.
- □ INTERIM MEDIUM-TERM EBP @ 15% BY SY 2024-25.
- CONSIDERING ATTRACTIVE FISCAL INCENTIVES FOR ENCOURAGING JUICE TO ETHANOL AND REMOVING ALL HURDLES IN SUPPLY CHAIN & STATE LEVEL RESTRICTIONS.

HIGHLIGHTS OF NITI AAYOG RECOMMENDATIONS....

Contd...

- A LONG-TERM POLICY ON ETHANOL PROCUREMENT AND PRICES.
- CONTINUE WTO COMPATIBLE INCENTIVISED EXPORT SCHEME FOR SUGAR EXPORTS.
- INCENTIVISING SUGAR MILLS FOR RECYCLING & VALUE ADDITION OF BAGASSE.
- A COMPLETE RETHINK OF BIOMASS COGEN PRICING BE DONE TO ENCOURGAE GREEN ENERGY MISSION.
- DEVELOP MECHANISM FOR ADOPTION OF ADVANCE TECHNOLOGY FOR PRODUCTION OF QUALITY JAGGERY.
- FLEXIBLE APPROACH BY LENDING FI'S FOR FINANCIALLY DISTRESSED SUGAR MILLS.
- COMPLETE RESTRUCTURING OF SUGAR INDUSTRY IN A PHASED MANNER.

### **GOI'S INCLINED POLICIES FOR SY 2020-21**

- Increase in MSP of sugar by Rs 2/Kg to Rs 33/Kg w.e.f 1<sup>st</sup> October 2020.
- Increase in FRP of sugarcane from Rs 275/Qtl to Rs 285/Qtl at 10% recovery rate w.e.f 1<sup>st</sup> October 2020.
- New Sugar Export Policy of 60 Lmts for the SY 2020/21.
- Scheme for creation of Buffer Stock of 40 Lmts.
- Introduction of new soft loan scheme for one year with interest subvention at 7% per annum.



 May Like to change in price of ethanol due to Forthcoming rise in MSP and sugarcane price. GOI'S INCLINED POLICIES FOR SY 2020-21..... Contd..

- Reduce interest rate of 15% to 7% on delayed cane payment beyond 14 days.
- Inducing closed sugar mills to go in for Ethanol production from Sugarcane, Maize or Grain.



- Restructuring & Rescheduling outstanding loans with extended moratorium.
- Revamped & strengthened SDF to bear burden of interest subvention & stop loaning activity.

## **KEY FOCUS AREAS FOR MAHARASHTRA**

Bring about change in 'Mind Paradigm'



- Bringing about technical upgradation and modernization of existing plants.
- POST COVID ERA calls for total Austerity 'A Rupee Saved is Rupee Earned'!



- Eliminating wasteful expenses and trimming inventory to reduce interest burden.
- Taking advantage of chain of port facilities, maximum exports of sugar & molasses.
- Short, Medium & Long term operating plans should focus on reducing sugar production & increasing ethanol production.

#### Key focus area for Maharashtra...Contd..

- Strengthening marketing department and resorting to avenues of spot & future trading. Continuously look out for new revenue earning avenues like Sanitizers, CNG Gas, Bagasse value added products and variety of alcohol based chemicals.
- Total revamping of Finance Management; conducting regular Finance Audit.
- Reducing over dependence on Bank loans and effort fully build up own Corpus.
- State Federations should regularly arrange 'Interactive training programme for HOD's with subject matter experts'.

# THANKYOU